

Overview of Key Facts & Figures for Q4 2017

	Q4 2017	Q4 2016	Change
Revenue in € millions	544	516	5%
Total operating revenue in € millions	562	537	5%
Operating expenditure in € millions	567	556	2%
Adjusted EBIT in € millions	-6	-21	71%
EBIT in € millions	-5	-19	74%

Overview of Key Facts & Figures for 2017

	1-12/2017	1-12/2016	Change
Revenue in € millions	2,358	2,153	10%
Total operating revenue in € millions	2,466	2,285	8%
Operating expenditure in € millions	2,365	2,221	6%
Adjusted EBIT in € millions	94	58	62%
EBIT in € millions	101	65	55%
Passengers in thousands	12,850	11,387	13%
Available seat kilometres (ASK) in millions	26,075	24,451	7%
Capacity utilisation (passenger load factor)	76.8	76.1	0.7 p
Number of flights	143,999	136,112	6%
Size of fleet (fleet in operation, including Wet Lease Out)	83	80	3
Regularity of operation	98.6	98.6	-
Punctuality on departure	83.4	86.6	-3.2 p
Punctuality on arrival	83.2	86.1	-2.9 p
Employees (number) as at December 31.12.2017	6,914	6,450	7%

Supplementary note on EBIT and adjusted EBIT:

In 2015, the entire Lufthansa Group changed over to the use of EBIT (earnings before interest and taxes) and adjusted EBIT as its new earnings indicators. Adjusted EBIT comprises EBIT net of book gains or losses on disposals, extraordinary appreciation or depreciation and non-recurring pension fund transactions.

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Austrian Airlines

Austrian Airlines is Austria's largest carrier and operates annually a global route network of approximately 130 destinations, being particularly dense in Central and Eastern Europe with 35 destinations. Thanks to its favourable geographical location at the heart of Europe, the company's hub at Vienna International Airport is the ideal gateway between East and West. Austrian Airlines is part of the Lufthansa Group, Europe's largest airline group, and a member of the Star Alliance, the first global alliance of international airlines. For additional information visit www.austrian.com or follow us on [Facebook](#), [Twitter](#), [YouTube](#) or [myAustrianBlog](#).

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