

## Traffic results for 2018:

### Austrian Airlines Sets a New Passenger Record

#### Lufthansa Group

|                                |                                      | Month  | yoy      | Cumulative | yoy      |
|--------------------------------|--------------------------------------|--------|----------|------------|----------|
| Total Lufthansa Group Airlines | Passengers in 1,000                  | 9,916  | +6.9%    | 142,335    | +10.0%   |
|                                | Available seat-kilometers (m)        | 26,532 | +11.0%   | 349,489    | +8.2%    |
|                                | Revenue seat-kilometers (m)          | 20,838 | +10.6%   | 284,561    | +9.0%    |
|                                | Passenger load-factor (%)            | 78.5   | -0.3pts. | 81.4       | +0.5pts. |
|                                | Available Cargo tonne-kilometers (m) | 1,360  | +4.7%    | 16,431     | +4.3%    |
|                                | Revenue Cargo tonne-kilometers (m)   | 899    | +0.4%    | 10,907     | +0.8%    |
|                                | Cargo load-factor (%)                | 66.1   | -2.8pts. | 66.4       | -2.3pts. |
|                                | Number of flights                    | 92,229 | +10.0%   | 1,228,920  | +8.9%    |
| Lufthansa German Airlines*     | Passengers in 1,000                  | 4,868  | +5.2%    | 70,108     | +6.5%    |
|                                | Available seat-kilometers (m)        | 14,599 | +8.7%    | 196,769    | +4.8%    |
|                                | Revenue seat-kilometers (m)          | 11,449 | +7.7%    | 160,074    | +4.5%    |
|                                | Passenger load-factor (%)            | 78.4   | -0.8pts. | 81.4       | -0.2pts. |
|                                | Number of flights                    | 44,799 | +11.6%   | 582,663    | +7.4%    |
| thereof Hub FRA                | Passengers in 1,000                  | 3,005  | +6.6%    | 43,455     | +4.7%    |
|                                | Available seat-kilometers (m)        | 10,113 | +5.6%    | 137,564    | +2.0%    |
|                                | Revenue seat-kilometers (m)          | 8,039  | +5.0%    | 112,248    | +1.4%    |
|                                | Passenger load-factor (%)            | 79.5   | -0.5%    | 81.6       | -0.5%    |
|                                | Number of flights                    | 26,512 | +15.1%   | 344,395    | +7.5%    |
| thereof Hub MUC                | Passengers in 1,000                  | 1,802  | +2.6%    | 25,576     | +9.3%    |
|                                | Available seat-kilometers (m)        | 4,438  | +16.3%   | 58,449     | +11.8%   |
|                                | Revenue seat-kilometers (m)          | 3,383  | +14.5%   | 47,321     | +12.6%   |
|                                | Passenger load-factor (%)            | 76.2   | -1.2%    | 81.0       | +0.6%    |
|                                | Number of flights                    | 17,356 | +6.0%    | 224,036    | +6.6%    |
| SWISS                          | Passengers in 1,000                  | 1,515  | +7.9%    | 20,416     | +9.5%    |
|                                | Available seat-kilometers (m)        | 5,124  | +12.1%   | 60,638     | +8.2%    |
|                                | Revenue seat-kilometers (m)          | 4,131  | +13.8%   | 50,204     | +10.1%   |
|                                | Passenger load-factor (%)            | 80.6   | +1.2pts. | 82.8       | +1.4pts. |
|                                | Number of flights                    | 13,169 | +4.9%    | 171,548    | +5.1%    |
| Austrian Airlines              | Passengers in 1,000                  | 951    | +5.8%    | 13,936     | +8.5%    |
|                                | Available seat-kilometers (m)        | 1,937  | +5.5%    | 27,703     | +6.2%    |
|                                | Revenue seat-kilometers (m)          | 1,456  | +8.1%    | 21,966     | +9.7%    |
|                                | Passenger load-factor (%)            | 75.2   | +1.8pts. | 79.3       | +2.5pts. |
|                                | Number of flights                    | 11,113 | +5.0%    | 150,963    | +4.8%    |
| Total Network Airlines**       | Passengers in 1,000                  | 7,287  | +5.8%    | 103,844    | +7.4%    |
|                                | Available seat-kilometers (m)        | 21,632 | +9.2%    | 284,741    | +5.7%    |
|                                | Revenue seat-kilometers (m)          | 17,014 | +9.1%    | 231,952    | +6.2%    |
|                                | Passenger load-factor (%)            | 78.7   | -0.1pts. | 81.5       | +0.4pts. |
|                                | Number of flights                    | 68,413 | +9.2%    | 896,678    | +6.6%    |

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

\*\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

|                         |                               |        |          |         |          |
|-------------------------|-------------------------------|--------|----------|---------|----------|
| <b>Total Eurowings*</b> | Passengers in 1,000           | 2,629  | +9.9%    | 38,491  | +18.0%   |
|                         | Available seat-kilometers (m) | 4,900  | +19.5%   | 64,748  | +21.3%   |
|                         | Revenue seat-kilometers (m)   | 3,824  | +17.5%   | 52,609  | +23.4%   |
|                         | Passenger load-factor (%)     | 78.0   | -1.4pts. | 81.3    | +1.4pts. |
|                         | Number of flights             | 23,020 | +13.0%   | 322,620 | +16.1%   |

\* Incl. Eurowings and Brussels Airlines

## Network Airlines & Cargo\*

| By region                    |                                      | Month | yoy      | Cumulative | yoy      |
|------------------------------|--------------------------------------|-------|----------|------------|----------|
| Europe                       | Passengers in 1,000                  | 5,477 | +4.4%    | 80,087     | +8.2%    |
|                              | Available seat-kilometers (m)        | 6,104 | +10.2%   | 84,031     | +8.5%    |
|                              | Revenue seat-kilometers (m)          | 4,260 | +7.0%    | 64,727     | +9.4%    |
|                              | Passenger load-factor (%)            | 69.8  | -2.1pts. | 77.0       | +0.6pts. |
|                              | Available Cargo tonne-kilometers (m) | 62    | +4.5%    | 755        | +3.0%    |
|                              | Revenue Cargo tonne-kilometers (m)   | 30    | -0.4%    | 342        | -7.2%    |
|                              | Cargo load-factor (%)                | 47.5  | -2.3pts. | 45.4       | -4.9pts. |
| America<br>(North und South) | Passengers in 1,000                  | 862   | +7.3%    | 11,767     | +5.2%    |
|                              | Available seat-kilometers (m)        | 7,950 | +7.0%    | 107,614    | +4.6%    |
|                              | Revenue seat-kilometers (m)          | 6,676 | +8.3%    | 90,184     | +5.4%    |
|                              | Passenger load-factor (%)            | 84.0  | +1.1pts. | 83.8       | +0.7pts. |
|                              | Available Cargo tonne-kilometers (m) | 627   | +6.6%    | 7,573      | +5.7%    |
|                              | Revenue Cargo tonne-kilometers (m)   | 409   | +5.4%    | 4,820      | +3.0%    |
|                              | Cargo load-factor (%)                | 65.2  | -0.8pts. | 63.6       | -1.7pts. |
| Asia/Pacific                 | Passengers in 1,000                  | 513   | +7.3%    | 6,995      | +3.8%    |
|                              | Available seat-kilometers (m)        | 5,139 | +7.1%    | 67,547     | +4.3%    |
|                              | Revenue seat-kilometers (m)          | 4,173 | +8.2%    | 56,875     | +4.2%    |
|                              | Passenger load-factor (%)            | 81.2  | +0.8pts. | 84.2       | -0.1pts. |
|                              | Available Cargo tonne-kilometers (m) | 541   | +2.0%    | 6,725      | +5.4%    |
|                              | Revenue Cargo tonne-kilometers (m)   | 391   | -4.0%    | 4,989      | +0.7%    |
|                              | Cargo load-factor (%)                | 72.3  | -4.5pts. | 74.2       | -3.5pts. |
| Middle East/<br>Africa       | Passengers in 1,000                  | 435   | +21.1%   | 4,994      | +4.8%    |
|                              | Available seat-kilometers (m)        | 2,438 | +19.5%   | 25,549     | +4.9%    |
|                              | Revenue seat-kilometers (m)          | 1,905 | +19.6%   | 20,166     | +5.0%    |
|                              | Passenger load-factor (%)            | 78.1  | +0.1pts. | 78.9       | +0.1pts. |
|                              | Available Cargo tonne-kilometers (m) | 129   | +7.6%    | 1,376      | -6.8%    |
|                              | Revenue Cargo tonne-kilometers (m)   | 69    | -1.3%    | 754        | -7.5%    |
|                              | Cargo load-factor (%)                | 53.3  | -4.8pts. | 54.7       | -0.5pts. |

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

## Eurowings\*

|            |                               | Month | yoy      | Cumulative | yoy      |
|------------|-------------------------------|-------|----------|------------|----------|
| Short-haul | Passengers in 1,000           | 2,335 | +9.0%    | 35,222     | +17.4%   |
|            | Available seat-kilometers (m) | 2,822 | +18.0%   | 42,349     | +19.2%   |
|            | Revenue seat-kilometers (m)   | 2,098 | +13.9%   | 34,247     | +22.3%   |
|            | Passenger load-factor (%)     | 74.3  | -2.6pts. | 80.9       | +2.0pts. |
| Long-haul  | Passengers in 1,000           | 294   | +17.2%   | 3,269      | +25.6%   |
|            | Available seat-kilometers (m) | 2,078 | +21.6%   | 22,400     | +25.4%   |
|            | Revenue seat-kilometers (m)   | 1,726 | +22.1%   | 18,362     | +25.4%   |
|            | Passenger load-factor (%)     | 83.1  | +0.3pts. | 82.0       | -0.0pts. |

\* Incl. Eurowings and Brussels Airlines

## Additional references

|                    |                  |
|--------------------|------------------|
| Comments           |                  |
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### Austrian Airlines

Austrian Airlines is Austria's leading airline. The once state-owned and still convincing red-white-red airline operates a route network of around 130 destinations. Thanks to its favourable geographical location and Austrian history as a melting pot of the former crown lands, its home airport Vienna Schwechat is still a hub between East and West today. About 120 of the 360 daily flights lead to Central and Eastern Europe. "AUA", as it is often abbreviated in Austria, transports around twelve million passengers a year and employs 7,000 staff from 58 nations. AUA has been part of the Lufthansa Group since 2009. Austrian Airlines is also a member of the Star Alliance, the first global alliance of international airlines. Austrian Airlines has been in the black since 2012. It celebrated its 60th anniversary in 2018.

Here you can find pretty nice photos of AUA and its charming crew: <https://www.flickr.com/photos/austrianairlines>

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