

Overview of Key Facts & Figures for Q4 2018

	Q4 2018	Q4 2017	Change	Change restated
Revenue in € million	512	544	-6%	+ 7%
Adj. total operating revenue in € million	526	561	-6%	+7%
Adj. total operating expenditures in € million	552	575	-4%	+8%
Adjusted EBIT in € million	-27	-15	-80%	-
EBIT in € million	-25	-14	-79%	-

Overview of Key Facts & Figures for 2018

	1-12 2018	1-12 2017	Change	Change restated
Revenue in € million	2,178	2,358	-8%	+5%
Adj. total operating revenue in € million	2,255	2,458	-8%	+4%
Adj. total operating expenditures in € million	2,172	2,365	-8%	+5%
Adjusted EBIT in € million	83	93	-11%	-
Adjusted EBIT margin	3.8%	3.9%	-0.1pp	-
EBIT in € million	90	100	-10%	-

Passengers in thousands	13,936	12,849	8%	-
Available seat kilometers (ASK) in millions	27,703	26,075	6%	-
Capacity utilization (passenger load factor) in %	79.3	76.8	2.5pp	-
Number of flights	150,963	143,999	5%	-
Size of fleet (fleet in operation)	83	83	-	-
Regularity of operation	98.0%	98.6%	-0.6pp	-
Punctuality on departure	78.8%	83.4%	-4.6pp	-
Punctuality on arrival	77.2%	83.2%	-6.0pp	-
Employees (number)	7,083	6,914	2%	-

***Note on the adjustment of figures in accordance with the mandatory application of the accounting standard IFRS 15:**

The IFRS 15 'Revenue from Contracts with Customers' reporting standard was implemented for the first time in the 2018 first-quarter accounts and financial statements. Its implementation leads to changes in revenue and cost positions. To take one example, passenger-based fees and payments which were formerly accounted on both the income and the expenses side are now netted in the profit and loss account. This reduces both income and expenses. In short, this means that "transitory items" are netted or shown at their gross value.

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Austrian Airlines

Austrian Airlines is Austria's leading airline. The once state-owned and still convincing red-white-red airline operates a route network of around 130 destinations. Thanks to its favourable geographical location and Austrian history as a melting pot of the former crown lands, its home airport Vienna Schwechat is still a hub between East and West today. About 120 of the 360 daily flights lead to Central and Eastern Europe. "AUA", as it is often abbreviated in Austria, transports around 14 million passengers a year and employs 7,000 staff from 58 nations. AUA has been part of the Lufthansa Group since 2009. Austrian Airlines is also a member of the Star Alliance, the first global alliance of international airlines. Austrian Airlines has been in the black since 2012. It celebrated its 60th anniversary in 2018.

Here you can find pretty nice photos of AUA and its charming crew: <https://www.flickr.com/photos/austrianairlinespress/albums>

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