

## Traffic results for January 2016:

### Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
<b>Total Lufthansa Group Airlines</b>	Passengers in 1,000	6,999	+2.0	6,999	+2.0
	Available seat-kilometers (m)	20,686	+4.4	20,686	+4.4
	Revenue seat-kilometers (m)	15,633	+4.5	15,633	+4.5
	Passenger load-factor (%)	75.6	+0.0pts.	75.6	+0.0pts.
	Available Cargo tonne-kilometers (m)	1,092	-1.2	1,092	-1.2
	Revenue Cargo tonne-kilometers (m)	699	-2.0	699	-2.0
	Cargo load-factor (%)	64.0	-0.5pts.	64.0	-0.5pts.
	Number of flights	74,567	+0.5	74,567	+0.5
<b>Lufthansa Passenger Airlines</b>	Passengers in 1,000	4,182	+1.4	4,182	+1.4
	Available seat-kilometers (m)	13,592	+2.5	13,592	+2.5
	Revenue seat-kilometers (m)	10,386	+2.9	10,386	+2.9
	Passenger load-factor (%)	76.4	+0.3pts.	76.4	+0.3pts.
	Number of flights	40,189	-0.3	40,189	-0.3
<b>SWISS</b>	Passengers in 1,000	1,194	-0.9	1,194	-0.9
	Available seat-kilometers (m)	3,956	+1.1	3,956	+1.1
	Revenue seat-kilometers (m)	3,013	-1.0	3,013	-1.0
	Passenger load-factor (%)	76.2	-1.6pts.	76.2	-1.6pts.
	Number of flights	12,938	+0.7	12,938	+0.7
<b>Austrian Airlines</b>	Passengers in 1,000	617	+1.6	617	+1.6
	Available seat-kilometers (m)	1,625	+7.1	1,625	+7.1
	Revenue seat-kilometers (m)	1,144	+4.7	1,144	+4.7
	Passenger load-factor (%)	70.4	-1.6pts.	70.4	-1.6pts.
	Number of flights	9,052	+1.7	9,052	+1.7
<b>Total Hub-Airlines*</b>	Passengers in 1,000	5,993	+0.9	5,993	+0.9
	Available seat-kilometers (m)	19,173	+2.6	19,173	+2.6
	Revenue seat-kilometers (m)	14,542	+2.2	14,542	+2.2
	Passenger load-factor (%)	75.8	-0.3pts.	75.8	-0.3pts.
	Number of flights	62,179	+0.2	62,179	+0.2
<b>Total Eurowings</b>	Passengers in 1,000	1,006	+9.1	1,006	+9.1
	Available seat-kilometers (m)	1,513	+35.0	1,513	+35.0
	Revenue seat-kilometers (m)	1,091	+48.8	1,091	+48.8
	Passenger load-factor (%)	72.1	+6.7pts.	72.1	+6.7pts.
	Number of flights	11,752	+2.6	11,752	+2.6

\* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

## Additional references

<b>Pricing environment</b>	clearly negative (excl. currency)
<b>Comments</b>	None
<b>Next Investor Info</b>	09 March 2016

## Hub-Airlines and Cargo\*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	4,417	+0.5	4,417	+0.5
	Available seat-kilometers (m)	5,177	+0.6	5,177	+0.6
	Revenue seat-kilometers (m)	3,393	-0.4	3,393	-0.4
	Passenger load-factor (%)	65.5	-0.7pts.	65.5	-0.7pts.
	Available Cargo tonne-kilometers (m)	52	+1.0	52	+1.0
	Revenue Cargo tonne-kilometers (m)	26	-2.0	26	-2.0
	Cargo load-factor (%)	49.2	-1.5pts.	49.2	-1.5pts.
America (North and South)	Passengers in 1,000	742	+2.9	742	+2.9
	Available seat-kilometers (m)	7,086	+6.3	7,086	+6.3
	Revenue seat-kilometers (m)	5,694	+3.4	5,694	+3.4
	Passenger load-factor (%)	80.3	-2.3pts.	80.3	-2.3pts.
	Available Cargo tonne-kilometers (m)	473	-2.7	473	-2.7
	Revenue Cargo tonne-kilometers (m)	293	-8.7	293	-8.7
	Cargo load-factor (%)	61.9	-4.1pts.	61.9	-4.1pts.
Asia/Pacific	Passengers in 1,000	497	+2.4	497	+2.4
	Available seat-kilometers (m)	4,892	+1.7	4,892	+1.7
	Revenue seat-kilometers (m)	3,946	+3.3	3,946	+3.3
	Passenger load-factor (%)	80.7	+1.2pts.	80.7	+1.2pts.
	Available Cargo tonne-kilometers (m)	443	+1.1	443	+1.1
	Revenue Cargo tonne-kilometers (m)	321	+7.1	321	+7.1
	Cargo load-factor (%)	72.6	+4.1pts.	72.6	+4.1pts.
Middle East/ Africa	Passengers in 1,000	338	+0.4	338	+0.4
	Available seat-kilometers (m)	2,018	-2.2	2,018	-2.2
	Revenue seat-kilometers (m)	1,510	+1.0	1,510	+1.0
	Passenger load-factor (%)	74.8	+2.3pts.	74.8	+2.3pts.
	Available Cargo tonne-kilometers (m)	123	-4.2	123	-4.2
	Revenue Cargo tonne-kilometers (m)	58	-11.1	58	-11.1
	Cargo load-factor (%)	47.4	-3.7pts.	47.4	-3.7pts.

\* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

## Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	954	+4.5	954	+4.5
	Available seat-kilometers (m)	1,130	+3.8	1,130	+3.8
	Revenue seat-kilometers (m)	725	+2.4	725	+2.4
	Passenger load-factor (%)	64.1	-0.9pts.	64.1	-0.9pts.
Long-haul	Passengers in 1,000	52	nmf	52	nmf
	Available seat-kilometers (m)	383	nmf	383	nmf
	Revenue seat-kilometers (m)	367	nmf	367	nmf
	Passenger load-factor (%)	95.7	nmf	95.7	nmf

Source: Lufthansa Group Investor Info 01/16