

Traffic results for the first three quarters of 2018:

Passenger Record of the Previous Year within Reach

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	13,680	+8.8%	108,522	+10.9%
	Available seat-kilometers (m)	31,524	+7.3%	264,230	+7.9%
	Revenue seat-kilometers (m)	26,640	+8.3%	216,594	+8.7%
	Passenger load-factor (%)	84.5	+0.8pts.	82.0	+0.6pts.
	Available Cargo tonne-kilometers (m)	1,456	+6.2%	12,198	+4.1%
	Revenue Cargo tonne-kilometers (m)	923	-1.6%	8,094	+1.3%
	Cargo load-factor (%)	63.4	-5.0pts.	66.4	-1.8pts.
	Number of flights	111,235	+9.0%	924,954	+8.7%
Lufthansa German Airlines*	Passengers in 1,000	6,617	+6.0%	53,325	+7.1%
	Available seat-kilometers (m)	17,580	+4.3%	149,117	+4.4%
	Revenue seat-kilometers (m)	14,776	+3.6%	122,122	+4.2%
	Passenger load-factor (%)	84.1	-0.5pts.	81.9	-0.1pts.
	Number of flights	52,040	+8.3%	435,923	+6.9%
thereof Hub FRA	Passengers in 1,000	4,071	+3.7%	33,146	+4.9%
	Available seat-kilometers (m)	12,272	+1.2%	104,647	+1.7%
	Revenue seat-kilometers (m)	10,252	-0.1%	85,925	+1.2%
	Passenger load-factor (%)	83.5	-1.1%	82.1	-0.5%
	Number of flights	30,702	+7.8%	257,700	+6.5%
thereof Hub MUC	Passengers in 1,000	2,428	+9.5%	19,349	+10.8%
	Available seat-kilometers (m)	5,232	+12.0%	43,889	+11.1%
	Revenue seat-kilometers (m)	4,466	+13.2%	35,804	+12.1%
	Passenger load-factor (%)	85.4	+0.9%	81.6	+0.8%
	Number of flights	19,969	+8.3%	167,386	+6.9%
SWISS	Passengers in 1,000	1,873	+9.9%	15,540	+9.5%
	Available seat-kilometers (m)	5,162	+4.8%	45,127	+7.3%
	Revenue seat-kilometers (m)	4,383	+8.4%	37,531	+9.0%
	Passenger load-factor (%)	84.9	+2.8pts.	83.2	+1.3pts.
	Number of flights	15,208	+6.6%	129,635	+4.7%
Austrian Airlines	Passengers in 1,000	1,408	+6.3%	10,631	+8.2%
	Available seat-kilometers (m)	2,683	+7.2%	21,229	+5.3%
	Revenue seat-kilometers (m)	2,276	+12.7%	16,900	+8.3%
	Passenger load-factor (%)	84.9	+4.2pts.	79.6	+2.2pts.
	Number of flights	13,875	+2.9%	113,968	+4.7%
Total Network Airlines**	Passengers in 1,000	9,843	+6.8%	79,028	+7.7%
	Available seat-kilometers (m)	25,394	+4.7%	215,194	+5.1%
	Revenue seat-kilometers (m)	21,410	+5.5%	176,331	+5.6%
	Passenger load-factor (%)	84.3	+0.6pts.	81.9	+0.4pts.
	Number of flights	80,421	+7.1%	673,130	+6.1%

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

Total Eurowings*	Passengers in 1,000	3,837	+14.4%	29,494	+20.2%
	Available seat-kilometers (m)	6,131	+19.7%	49,036	+22.6%
	Revenue seat-kilometers (m)	5,230	+21.3%	40,263	+25.3%
	Passenger load-factor (%)	85.3	+1.1pts.	82.1	+1.8pts.
	Number of flights	29,985	+14.7%	244,653	+16.8%

* Incl. Eurowings and Brussels Airlines

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	7,694	+7.8%	61,065	+9.0%
	Available seat-kilometers (m)	7,754	+8.7%	63,802	+8.3%
	Revenue seat-kilometers (m)	6,331	+9.3%	49,763	+9.8%
	Passenger load-factor (%)	81.6	+0.4pts.	78.0	+1.1pts.
	Available Cargo tonne-kilometers (m)	62	-1.2%	538	-0.7%
	Revenue Cargo tonne-kilometers (m)	27	-11.7%	252	-7.7%
	Cargo load-factor (%)	44.0	-5.3pts.	46.9	-3.6pts.
America (North und South)	Passengers in 1,000	1,110	+5.4%	8,978	+4.7%
	Available seat-kilometers (m)	9,855	+5.0%	82,019	+4.2%
	Revenue seat-kilometers (m)	8,431	+5.0%	68,752	+4.9%
	Passenger load-factor (%)	85.5	+0.0pts.	83.8	+0.5pts.
	Available Cargo tonne-kilometers (m)	690	+9.8%	5,632	+5.5%
	Revenue Cargo tonne-kilometers (m)	411	+2.9%	3,570	+3.4%
	Cargo load-factor (%)	59.5	-4.0pts.	63.4	-1.3pts.
Asia/Pacific	Passengers in 1,000	619	+3.7%	5,320	+3.0%
	Available seat-kilometers (m)	5,771	+0.9%	50,936	+3.8%
	Revenue seat-kilometers (m)	5,049	+3.9%	43,238	+3.3%
	Passenger load-factor (%)	87.5	+2.5pts.	84.9	-0.4pts.
	Available Cargo tonne-kilometers (m)	572	+2.6%	5,029	+6.3%
	Revenue Cargo tonne-kilometers (m)	420	-4.3%	3,739	+2.0%
	Cargo load-factor (%)	73.4	-5.3pts.	74.4	-3.1pts.
Middle East/ Africa	Passengers in 1,000	421	-1.1%	3,665	+1.6%
	Available seat-kilometers (m)	2,013	-0.2%	18,436	+1.4%
	Revenue seat-kilometers (m)	1,598	-1.1%	14,578	+1.9%
	Passenger load-factor (%)	79.4	-0.7pts.	79.1	+0.4pts.
	Available Cargo tonne-kilometers (m)	131	+7.6%	998	-9.6%
	Revenue Cargo tonne-kilometers (m)	65	-5.6%	530	-11.0%
	Cargo load-factor (%)	49.3	-6.9pts.	53.1	-0.8pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Eurowings*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,549	+13.3%	27,054	+19.6%
	Available seat-kilometers (m)	4,174	+16.8%	32,517	+20.5%
	Revenue seat-kilometers (m)	3,623	+18.5%	26,673	+25.0%
	Passenger load-factor (%)	86.8	+1.2pts.	82.0	+3.0pts.
Long-haul	Passengers in 1,000	288	+29.6%	2,439	+27.5%
	Available seat-kilometers (m)	1,957	+26.3%	16,519	+26.9%

Revenue seat-kilometers (m)	1,607	+28.1%	13,590	+25.8%
Passenger load-factor (%)	82.1	+1.1pts.	82.3	-0.7pts.

* Incl. Eurowings and Brussels Airlines

Additional references

Comments	
Next Investor Info	9 November 2018

Source: Lufthansa Group Investor Info, September 2018

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Austrian Airlines

Austrian Airlines is Austria's leading airline. The once state-owned and still convincing red-white-red airline operates a route network of around 130 destinations. Thanks to its favourable geographical location and Austrian history as a melting pot of the former crown lands, its home airport Vienna Schwechat is still a hub between East and West today. About 120 of the 360 daily flights lead to Central and Eastern Europe. "AUA", as it is often abbreviated in Austria, transports around twelve million passengers a year and employs 7,000 staff from 58 nations. AUA has been part of the Lufthansa Group since 2009. Austrian Airlines is also a member of the Star Alliance, the first global alliance of international airlines. Austrian Airlines has been in the black since 2012. It celebrated its 60th anniversary in 2018.

Here you can find pretty nice photos of AUA and its charming crew: <https://www.flickr.com/photos/austrianairlines>

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